



PRESS INFORMATION

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Penfold Verrall - firing on all cylinders with Volvo

Haulage and muck shifting contractors Penfold Verrall, of Dial Post near Horsham West Sussex has broken with tradition and purchased three brand new E series Volvo excavators for the first time.

“We were in the market to replace three mid-sized excavators for our plant fleet and in particular to service long standing contracts we have with a large waste handling and recycling company in our locality,” comments Contracts Manager Mark Nunn. “We wanted



to choose a proven and reliable brand that would give a good return on the total cost of ownership, high residual values along with sound after sales support. Having looked at the market place and our own experience operating Volvo shovels and haulers, we felt the Volvo product stood head and shoulders above the rest and so opted for two new EC220E’s and an EC250E,” he continues.

Another deciding factor for choosing the new EC220E in particular was the fact that the machine is powered by a six cylinder engine as opposed to a four cylinder engine in the 20 tonne machines that have been replaced. The Tier IV final engine develops 174 nett horsepower whereas the power unit in the larger 25 tonne EC250E is an eight cylinder engine developing 213hp. Operators can select the best work mode for the task at hand, ensuring optimum performance and fuel efficiency. Modes include: I-idle, F-fine, G-general, H-heavy or P-power, with the machine automatically setting the appropriate engine speed for the work mode and ECO mode is a new feature that works in G to H

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(or P) mode. Pump flow is controlled for combined digging and swinging operations to reduce the flow loss through the overload relief valves, while maintaining digging power and maximum swing torque. Eco mode provides better fuel efficiency without loss of performance in most operating conditions.

The Volvo Care Cab on both excavators offers a large roomy interior with plenty of leg room and foot space. The excellent all round visibility is enhanced by pressurized and filtered cab air supplied by a 14 vent, climate control system. An adjustable easy to read LCD colour monitor provides real time information of the machine functions, important diagnostic information and a wide variety of work tool settings. The monitor also doubles as a monitor for the rear view camera.

“Dealing with the manufacturer is another major plus for Penfold Verrall with an added bonus in the fact that Volvo has a customer support centre not ten minutes away at Southwater,” says Mr Nunn.

Based on the outskirts of Horsham, Penfold Verrall Ltd was formed in 2005 with the merging of two successful family businesses, Penfold Public Works (Sussex) Ltd and G.W. Verrall & Sons. The company offers a complete service including bulk excavation, site clearance and waste disposal. Inert waste is directed to one of several landfill and restoration projects whilst mixed loads are deposited at its recycling facilities, where secondary aggregates are produced and sold back to the construction sector.

The whole of the company’s operations is underpinned by one of the largest fleets of grab and tipper lorries in the south of England many of which are Volvo branded FM and FMX models.

Volvo Construction Equipment Division markets wheeled loaders, articulated haulers, hydraulic excavators, graders, Volvo utility equipment and Volvo road equipment products in the U.K. There are eight strategically placed customer support centres and a



network of utility equipment dealers to ensure high quality customer support is maintained throughout the country.

Ends



The three new Volvo excavators line up at Penfold Verrall's headquarters at Dial Post



Contracts Manager Mark Nunn (left) takes delivery from Volvo CE's Area Business Manager Dale Nicoll